



OFC REGISTRATION FORM

NOTE TO ALL APPLICANTS:

The above-named Company is not selling Central Bank of Nigeria (CBN) Intervention Funds' FORM. This is the OHIAI FIRST CAPITAL "OFC REGISTRATION FORM", it is NOT a Central Bank of Nigeria (CBN) Form.

Funds applied for are paid directly to the Borrower and not to or through OFC or any of its Officials.

It is the responsibility of a Borrower (Individual/Corporation) to provide the requirements including undergoing the Training needed for his/her interested Credit Facility. Information of some of the Intervention Funds are attached in subsequent pages.

Our Application Services are for those that:

- 1. Do not have time to Apply for the Intervention Funds; and*
- 2. Cannot Apply for the Intervention Funds themselves.*

For the Application, a token of ₦1000 (One Thousand) Naira only will be requested to be paid to:

Account name: OHIAI FIRST CAPITAL LIMITED

Account number: 0122639612

Bank name: WEMA BANK PLC

The ₦1000 (One Thousand) Naira must be paid BEFORE commencement of the Application.

APPLICANT INFORMATION FOR THE PURPOSE OF APPLICATION:

FULL NAME:.....

ADDRESS:.....

OCCUPATION:.....

SEX: Male Female

PERSON WITH DISABILITY: Yes No

AMOUNT YOU WANT TO APPLY FOR **in Figures** ; and

in Words:.....

BANK NAME:.....

ACCOUNT NAME:.....

ACCOUNT NUMBER:.....

BVN (Needed only for the Application):.....

PHONE NUMBER(S):.....

E-MAIL:.....

SIGNATURE:..... DATE:.....



LIST OF CENTRAL BANK OF NIGERIA (CBN) INTERVENTION FUNDS
Read carefully before choosing the CBN Intervention Fund you prefer

1. AGSMEIS - Agri-Business/Small and Medium Enterprise Investment Scheme
2. CIFI - Creative Industry Financing Initiative. It is a ₦500 Million Naira Credit Facility.
3. MSMEDF - Micro, Small and Medium Enterprises Development Fund. It is a ₦220 Billion Naira Credit Facility.
4. NYIF - National Youth Investment Fund. It is a ₦75 Billion Naira Credit Facility.
5. TCF - Targeted Credit Facility. It is a ₦50 Billion Naira Credit Facility.
6. TIES - Tertiary Institutions Entrepreneurship Scheme
7. YEDP - Youth Entrepreneurship Development Programme

OTHER Available CBN Funds for the Nigerian Public are:

1. Policy on Production and Productivity (100 for 100). It is a ₦500 Billion Naira Credit Facility with a 10-Year Pay Back.
2. Race to 200 (RT200) Non-Oil Export FX Programme - It is a \$200 Billion US Dollars Credit Facility.

REQUIREMENTS

1. AGSMEIS REQUIREMENTS:

- i. Attend a Compulsory Training with a certified Entrepreneurship Development Institute (EDIs). **Training Areas** - Agriculture and Agro allied processing; Arts & Entertainment; Automobile Services; Fashion and Dressmaking; Catering and Events Management; Courier & Delivery Services; Delivery Services; Apparels and Textiles; ICT; Cottage Industries; Media; Publishing; Telecommunications; Hospitality; Health Services; Welding & Fabrication; Animal Husbandry; Cosmetics, Beauty and Makeup Artistry; Electrical & Electronics; POP & Tiling; Carpentry.
- ii. Provide an EDI Certification.
- iii. Provide a Business Plan.
- iv. Means of Identification.

NOTE: More information may be required from the Applicant during the Application. Loans are paid into the Account of Beneficiaries. Unqualified candidates (Applicants) are given Feedback.

QUESTIONS AND ANSWERS

- a. What is the Interest Rate for this Loan? The Interest Rate is currently at five percent (5%) per annum? *No. This Loan Scheme does not require a Collateral.*
- b. Has disbursement started? *Yes. The CBN has disbursed ₦159.21 Billion naira only and this is still ongoing.*
- c. Upon Approval of my Loan can the Funds be released to me as I deem fit? *No. Your approved Loan amount will be disbursed to your Account. For the purchase of your equipment(s)/machineries, this will be handled by one of the NMFB's Certified Vendors while the working capital funds will be accessible through your account for withdrawal, upon meeting all terms and conditions.*

2. CIFI REQUIREMENTS:

- i. Your Business must be in the following areas: Fashion, Information Technology, Movie Distribution, Movie Production, Music; and Software Engineering Student Loan.
- ii. Registered with the Corporate Affairs Commission (CAC).
- iii. Provide a comprehensive Business Plan.
- iv. Clean Credit Bureau Report with no unpaid obligations
- v. Satisfactory CRMS (Credit Risk Management System) provided by CBN including Report of Owners, Sponsors and Directors.
- vi. Active Phone number and E-mail.
- vii. Means of Identification.

QUESTIONS AND ANSWERS

- a. **What is CBN CRMS?** *It is to prevent Nigerians that have benefitted from the CBN Intervention Funds but has not paid back; preventing them (predatory borrowers) from borrowing again.*
- b. **How do I get my Credit Report in Nigeria?** *Dial the USSD Code *565*8# on your Mobile Phone to get instant Credit reports from CRC Credit Bureau.*
- c. **What is the interest rate for the Loan?** *The maximum interest rate of 9% per annum (all charges inclusive) is applicable to all loans.*
- d. **How much can I apply for?**
i) *₦3 Million for Software Engineering Student.*
ii) *₦30 Million for Movie Production business.*
iii) *₦500 million for Movie Distribution business.*
iv) *Cover your rental/service fees for Fashion and Information Technology business.*
v) *Cover your training fees, equipment fees, and rental/service fees for Music business.*
- e. **What is the period of repayment of the Loan?**
i) *For Software Engineering Student Loan, it is a maximum of 3 (Three) years.*
ii) *For Movie Production and Distribution, it is a maximum of 10 (Ten) years.*
iii) *For Fashion, Information Technology (IT) and Music, it is a maximum of 10 (Ten) years.*

3. MSMEDF REQUIREMENTS:

i. You must be doing Business in the following areas: Agriculture, Manufacturing, Cottage Industries, Artisanship, Services, Trade and General Commerce, Renewable Energy/Energy efficient products and technologies and Other income generating projects as may be prescribed by the Central Bank of Nigeria (CBN).

NOTE: Nigeria Agricultural Insurance Corporation (NAIC) Insurance is compulsory for Primary Agricultural Production.

ii. Business Plan or Statement of how much you want for your Business.

iii. Means of Identification.

NOTE: Females and Persons with Disability are strongly advised to apply for the MSMEDF.

QUESTIONS AND ANSWERS

- a. **How much Loan can I apply for?** *You can apply for (I.) Micro Business = ₦500,000; and (II.) Small and Medium Enterprise = ₦50 Million (₦50,000,000).*
- b. **How do I access the Loan?** *Contact your Bank or the following Financial Institutions to access the Funds Microfinance Banks, Commercial Banks, Cooperatives, Finance Companies, NGO-Microfinance Institutions and Development Finance Institution Institutions, for example, Bank of Industry and Bank of Agriculture.*
- c. **How much is the Interest Rate?** *9% interest Per Year with all charges inclusive.*
- d. **What is the Period of Fund Repayment?**
(I.) Micro Business - 1 (One) Year Repayment Period
(II.) Small and Medium Enterprises (SMEs) - 3 (Three) Years

4. NYIF REQUIREMENTS:

I. For Individual/Non-Registered Businesses

- a.) A Nigerian between Ages 18 to 35.
b.) Bank Verification Number (BVN).
c.) Means of Identification.
d.) Business Plan or a Completed Questionnaire.
e.) Entrepreneurship Development Institute (EDI) Certification.
f.) Birth Certificate.
g.) Local Government of Origin Certificate.
h.) Automated Two Years Bank Statement analysis

II. For Registered Businesses

- a.) Youth owned Business registered with Corporate Affairs Commission (CAC).
b.) Tax Identification Number (TIN).
c.) Bank Verification Number (BVN) including those of the Directors.
d.) Means of Identification.
e.) Business Plan or a Completed Questionnaire
f.) Entrepreneurship Development Institute (EDI) Certification.
g.) Birth Certificate
h.) Local Government of Origin Certificate.
i.) Automated Two Years Bank Statement analysis

QUESTIONS AND ANSWERS:

a. How does it work?

Step 1: Get Trained: Applicants must attend a compulsory entrepreneurship training with an Approved Federal Ministry of Youth & Sports Development (FMYSO) EDIs.

Step 2: Apply for Loan: Successfully trained prospective applicants proceed to NIRSAL Microfinance Bank (NMFB) Portal to apply for the Loan.

Step 3: Submit an Application: Eligible applicants submit applications successfully on NMFB's Portal.

Step 4: Approval: NMFB conducts loan assessment in line with Risk Assessment Criteria and programme guideline, make appropriate decision and forward recommended applications to CBN for final approval.

Step 5: Disbursement: CBN reviews applications and gives final approval for disbursement to NMFB.

b. What is the Interest Rate? *5% Per Annum (All Inclusive)*

c. How long is the Loan for? *5 (Five) Years.*

d. How much can I access?

i.) **Individual/Non-Registered Businesses** = ₦250,000 (Two Hundred and Fifty Thousand) Naira only.

ii.) **Registered Businesses** (Business name/Limited Liability/Corporative Societies/Commodities Associations) = ₦3,000,000 (Three Million) Naira only.

e. Can someone currently enjoying any CBN Intervention Fund access the Loan? *No, you cannot access this facility except previous CBN intervention loan(s) has been fully repaid.*

f. Do I need a collateral to access this loan? *No, but all assets purchased under the scheme must be registered with the National Collateral Registry (NCR). Also, the Global Standing Instruction (GSI) mandate will be activated to ensure full repayment by loan obligor.*

g. Who is Eligible? *A Nigerian youth within the ages of 18 to 35 years.*

h. Where can I get trained? *Visit the nearest approved Federal Ministry of Youth & Sport Development (FMYSO) Entrepreneurship Development Institute (EDIs) or www.youthandsport.gov.ng.*

i. Can any NIRSAL MFB approved EDIs train applicants for this programme? *No, the NIRSAL approved Entrepreneurship Development Institute EDIs are not eligible to train any applicants under this scheme, except they are listed by the FMYSO.*

j. Do I need a Bank Verification Number to apply? *Yes, a valid Bank Verification Number (BVN) is required.*

k. What valid means of identification do I need? *Any valid means of Identification such as Driver's license, National ID & International passport.*

l. Does my business or enterprise need to be domiciled in Nigeria? *Yes, the Business/Enterprises must be domiciled and operational in Nigeria.*

5. TCF REQUIREMENTS:

Fund Participants are:

i. Households with verifiable evidence of livelihood adversely impacted by COVID-19; and

ii. Existing enterprises with verifiable evidence of business activities adversely affected as a result of the COVID-19 pandemic.

iii. Enterprises with bankable plans to take advantage of opportunities arising from the COVID-19 pandemic.

You can apply if you are involved in the following activities:

i. Agricultural value chain activities

ii. Hospitality (accommodation and food services)

iii. Health (pharmaceuticals and medical supplies)

iv. Airline service providers

v. Manufacturing/value addition

vi. Trading

vii. Any other income generating activities as may be prescribed by the CBN.

QUESTIONS AND ANSWERS:

How will TCF be Funded? *The Scheme shall be financed from the Micro, Small and Medium Enterprises Development Fund (MSMEDF).*

Which PFI disburses the Funds? *The eligible participating financial institution for the Scheme is NIRSAL Microfinance Bank (NMFB).*

What is the Loan Limit?

- i. **Households:** Maximum of N3 million
- ii. **SMEs:** *The loan amount shall be determined based on the activity, cash flow and industry/segment size of beneficiary, subject to a maximum of N25million for SMEs; and*
- iii. **Working capital shall be a maximum of 25% of the average of the previous 3years' annual turnover.** (where the enterprise is not up to 3 years in operation, 25% of the previous year's turnover will suffice).

What is the Interest Rate?

Interest rate under the intervention shall be 5% per annum (all inclusive) up to 28th February 2021 and thereafter, the interest on the facility shall revert to 9% per annum (all inclusive) as from 1st March 2021.

Loan Tenor - Working capital shall be for a maximum period of 1 (One) Year, with no option for rollover.

Term loan shall have a maximum tenor of not more than 3 (Three) Years with, at least, 1 (One) year moratorium.

Is Collateral required? *Yes. The collateral to be pledged by beneficiaries under the programme shall be as may be acceptable by NIRSAL MFB, but may include any one or more of the following:*

- i. *Moveable asset(s) duly registered on the National Collateral Registry (NCR).*
- ii. *Simple deposit of title documents, in perfectible state*
- iii. *Deed of Debenture (for stocks), in perfectible state*
- iv. *Irrevocable domiciliation of proceeds*
- v. *Two (2) acceptable Guarantor*
- vi. *Personal Guarantee of the promoter of the business*
- vii. *Life Insurance of the Key-Man, with NMFB noted as the First Loss Payee*
- viii. *Comprehensive Insurance over the asset*

How will the Principal Repayment be done? *Repayment shall be made on installment basis by the beneficiaries to the NMFB according to the nature of enterprise and the repayment schedule/work plan provided at the application stage.*

What are the step-by-step process to get the Funds?

- a.) Households/MSMEs; and
- b.) Corporate Entity

a.) Households/MSMEs

- i. *Households or MSMEs shall submit applications directly to NIRSAL Microfinance Bank (NMFB);*
- ii. *The application must, among others, contain BVN number, business registration (where applicable) and business plan with clear evidence of the opportunity or adverse impact as a result of COVID-19 pandemic.*
- iii. *NMFB shall appraise and conduct due diligence applications.*
- iv. *Upon satisfactory appraisal of application, NMFB shall forward the applications to the CBN for final approval*
- v. *CBN reviews applications and gives final approval for disbursement to NMFB.*

b.) Corporate Entity

- i. A corporate entity shall submit application to NMFB with clear evidence of the opportunity or adverse impact as a result of COVID-19 pandemic.*
- ii. NMFB shall appraise and conduct due diligence applications.*
- iii. Upon satisfactory appraisal of application, NMFB shall forward the applications to the CBN for final approval*
- iv. CBN reviews applications and gives final approval for disbursement to NMFB.*

Which PFI is responsible for Monitoring and Reporting? *Periodic monitoring of projects financed under the Scheme shall be conducted by the NIRSAL MFB.*

When is the Exit Date of the Fund? *The exit date of this Intervention is 31st December 2024.*

In terms of Amendment, this framework shall be subject to review from time to time as may be deemed necessary by the CBN.

6. TIES REQUIREMENTS:

This Fund is for **Undergraduates and Graduates** of Nigerian **POLYTECHNICS** and **UNIVERSITIES**:

The FUND is divided into 3 (Three) Parts:

I. TERM LOAN: Direct credit opportunities to graduates of Nigerian polytechnics and universities of not more than 7 (Seven) years post-graduation;

II. EQUITY INVESTMENT: Support start-ups, existing businesses requiring expansion, and ailing businesses seeking resuscitation; and

III. DEVELOPMENTAL (GRANT) COMPONENT: Raising awareness and visibility of entrepreneurship among undergraduates of Nigerian tertiary institutions. Polytechnics and Universities in Nigeria are expected to compete in a **National Biennial Entrepreneurship competition** where undergraduates are presented by the tertiary institutions to present their Business ideas.

1. TERM LOAN

You can apply for a TERM LOAN if you are a Graduate of any Nigerian *University or Polytechnic* within the past 7 (Seven) years with entrepreneurial interest.

SCOPE OF ACTIVITIES:

- ❖ **Agribusiness** - production, processing, storage, and logistics;
- ❖ **Information technology** - application/software development, business process outsourcing, robotics, data management;
- ❖ **Creative industry** - entertainment, artwork, publishing, culinary/event management, fashion, photography, beauty/cosmetics; and
- ❖ **Science and Technology** - medical innovation, robotics, ticketing systems, traffic systems, renewable energy, waste management.

REQUIREMENTS:

Providing requisite information and documents, such as:

- ❖ First degree and NYSC discharge (or exemption certificate);
- ❖ Valid mobile phone number (linked to your NIN), BVN, NIN, TIN, and email address;
- ❖ Evidence of business registration (certified true copies of relevant CAC documents); and
- ❖ Corporate bank account number of business.

NOTE: *Priority will be given to innovative entrepreneurial activities with high potentials for export, job creation and transformational impact.*

Female entrepreneurs are encouraged to apply.

PROHIBITION:

Trading activities shall NOT be eligible for financing under the Scheme.

LOAN FEATURES:

- ❖ ₦5 Million for individual/sole proprietorship/small company projects; and
- ❖ ₦25 Million for partnerships/company projects
- ❖ Interest rate: 5% per annum (9% effective from March 1, 2022 or as may be prescribed by the CBN)
- ❖ Tenor: 5 (Five) years
- ❖ Moratorium: 12 months

2. EQUITY INVESTMENT

You can apply as a Start-up, an Existing Business that want to expand or if your Business is not doing so well.

SCOPE OF ACTIVITIES:

The equity investments shall be in enterprises operating within the eligible scope of activities.

INVESTMENT LIMIT:

Subject to the limit prescribed in the AGSMEIS Guidelines.

INVESTMENT PERIOD:

- i. Investment made shall be for a maximum period of ten (10) years (not exceeding December 31, 2031).
- ii. There shall be a 3-year lock-in period before exit in order to encourage value creation and boost managerial capacity of business.

NOTE: The equity investment shall be implemented under the AgSMEIS Equity window.

3. DEVELOPMENTAL (GRANT) COMPONENT

*Polytechnics and Universities in Nigeria shall compete in the **National Biennial Entrepreneurship** competition to raise awareness and visibility of entrepreneurial or technological innovations among **undergraduates**.*

SCOPE OF ACTIVITIES:

Agribusiness, information technology, creative industry and science & technology.

BODY OF EXPERTS (BoE) shall be constituted from the private and public sector to evaluate entrepreneurial and technological innovations submitted by Nigerian *polytechnics* and *universities*.

Top 5 (Five) Polytechnics and Universities at the **National Level** shall be **Awarded** the **Grant Prize** on the recommendation of the **Body of Experts (BoE)**.

GRANT AWARDS:

- First place = ₦150 Million;
- Second place = ₦120 Million;
- Third place = ₦100 Million;
- Fourth place = ₦80 Million; and
- Fifth place = ₦50 Million.

The grant shall be utilized specifically for the development of the award-winning innovations and to support research and development of high-impact projects within or around the institution's community.

7. YEDP

This Youth Fund is for **Startups and Expansion Projects** for Young Graduates and **Non-Graduates** in the following OCCUPATION:

- i. Agricultural Value Chain (fish farming, poultry, snail farming, etc.).
- ii. Cottage Industry.
- iii. Mining and Solid minerals.
- iv. Creative Industry (Tourism, Arts and Crafts).
- v. Information and Communications Technology (ICT).
- vi. Any other activity that may be determined by the CBN from time to time.

NOTE: Females and Persons with Disabilities (PWDs) are strongly advised to apply.

FUND BENEFICIARIES ARE DIVIDED INTO 2 (TWO) CATEGORIES:

- i. A 50:50 share between members of the National Youth Service Corps (NYSC) and Non-NYSC members (*not more than 5 (Five) Years post-NYSC*).
- ii. Artisans

NOTE: Trading activities are not permitted under this programme. Priority will, however, be given to entrepreneurial activities with high potentials for job creation.

NIGERIAN YOUTHS CAN APPLY FOR:

- i. Term loan Funds
- ii. Working capital Funds

NOTE: This facility shall not be used for the refinancing of projects.

YEDP REQUIREMENTS:

- i. You must be a Nigerian Youth between 18 and 34 years of age.
- ii. An NYSC member or non-NYSC member (*but not more than 5 (Five) Years post-NYSC*).
- iii. You must have a verifiable Tertiary Institution Certificate.
- iv. Artisans must have School Leaving Certificate or Technical Certificate or approved Proficiency Certificate from NBTE (whichever is applicable).
- v. Applicants will be pre-qualified by the lending bank using an on-line portal
- vi. Training Certification from any of CBN Entrepreneurship Development Centers (EDCs).
- vii. Provide Business Proposal.

QUESTIONS AND ANSWERS:

How long will the pre-qualification and appraisal take? *The pre-qualification and appraisal process by the lending bank shall not exceed 15 (Fifteen) days from the day of on-line submission of intent by prospective beneficiaries.*

List of Documents to be attached to a Fund request? *Each Fund request must be accompanied with the following documents:*

- (a) Business plan which should state expressly, the financing plan, economic benefits, etc.
- (b) Statement of Affairs for startups and companies with less than 3 years of existence (If applicable).
- (c) Copies of duly executed offer documents between the bank and the loan applicants.
- (d) Certificate of Incorporation or registration of Business Name.
- (e) Brief on directors/ partners.
- (f) At least one credit report of the promoter/ entrepreneur.
- (g) Proposed schedule of fund disbursement and repayment.
- (h) Evidence of third party guarantee acceptable to the lending bank.

How long will it take successful beneficiaries that have completed the entire process to get the Funds from the Lending Bank? *Upon disbursement of the Fund by CBN, the lending bank shall within 5 (Five) working days disburse the approved limit according to the proposed disbursement schedule.*

What is the Loan Tenor? (Loan is the time given to you, as the borrower, to pay back both the Capital and Interest).

- i. Loans shall have a maximum tenor of 36 Months depending on the complexity of the project. Tenor of each project shall be determined in relation to its cash flow.
- ii. Working capital facility of 12 Months with a maximum roll over of 12 Months subject to approval.
- iii. The programme allows for moratorium of 3 Months in the loan repayment schedule and qualified projects for moratorium shall be determined on case by case basis.

Can Non-Graduates Apply for this Fund? *Yes. They must have School Leaving Certificate or Technical Certificate or approved Proficiency Certificate from NBTE (whichever is applicable).*

How much can I Apply for? *Loan Amount shall be N3 million maximum for a single obligor and N10 million for group projects jointly owned by 3-5 qualified beneficiaries.*

What is the Interest Rate? *9% per annum, all charges inclusive.*

Where will the Funds come from? *Funding shall come from the Micro Small and Medium Enterprises Development Fund (MSMEDF).*

As a Graduate, Do I need a Collateral? *Yes. Graduates must provide their NYSC Discharge Certificate; University or Polytechnic Certificate and a Guarantor.*

As a Non-Graduate, Do I need a Collateral? *Yes. Artisans will use their School Leaving Certificate or Technical Certificate or approved Proficiency Certificate from National Board for Technical Education (NBTE) and a Guarantor.*

How will Disbursement of Funds be done? *Disbursement shall be in tranches and attached to project/ equipment financing to minimize fund diversion by beneficiaries.*

What about Repayment? *Repayments shall be amortized and monthly principal and interest repayments shall be remitted by the lending bank to the CBN.*

Is it the CBN that is managing this Fund Programme? *Yes. The Development Finance Department of the Central Bank of Nigeria is responsible for the management of the Programme. And this is why the CBN reserve the right to reject an Application from any Lending Bank (PFI) that does not meet the requirements of the Guidelines.*

Will projects Funds are supposed to be used for be Monitored? *Yes. Projects shall be monitored by the Monitoring Team comprising of the CBN, NYSC and the lending bank (or PFI).*

What happens in the Discontinuation of a Credit Facility?

i. Whenever a loan is repaid or the facility is otherwise discontinued, the lending bank shall return the fund to the CBN.

ii. The lending bank shall discharge the movable collaterals from the National Collateral Registry.

Are there Infractions? *Yes. The following, among others, shall constitute infractions of these Guidelines:*

i. Delay in disbursement to beneficiaries by the Lending Bank (or PFI).

ii. Delay in remittance of monthly repayments.

NOTE:

(a) For items (i) and (ii) above, penalty shall be Monetary Policy Rate (MPR) plus 2 per cent of the amount outstanding.

(b) In cases of three (3) monthly defaults by the beneficiary, the lending bank shall be liable to pay back 50% of the amount outstanding within two (2) weeks, failing which the CBN shall debit the lending bank.

(c) Wherever a case of negligence is established against the lending bank, the CBN shall be at liberty to debit the bank with the remaining 50% of the outstanding amount.

(d) Recoveries shall be shared in the ratio 50:50 by the CBN and the lending bank.

(e). Amendments: Guidelines shall be subject to review from time to time as may be deemed necessary by the CBN.

OTHER Available CBN Funds for the Nigerian Public are:

1. 100 for 100 INITIATIVE

This CBN FUND Initiative is targeting PRIVATE COMPANIES (the Private Sector Companies) that has the *potential* to greatly:

- I. INCREASE DOMESTIC PRODUCTION AND PRODUCTIVITY;
- II. REDUCE IMPORTS;
- III. RAISE NON-OIL EXPORTS; and
- IV. INCREASE FOREIGN EXCHANGE GENERATING CAPACITY OF THE NIGERIAN ECONOMY.

KEY PERFORMANCE INDICATORS (KPIs):

The KPIs (specific and relevant) shall include:

- i. Percentage increase in production output of financed companies;
- ii. Percentage increase in capacity utilisation;
- iii. Percentage increase in export volume;
- iv. Percentage increase in export value;
- v. Percentage decrease in import volume of industrial raw materials;
- vi. Percentage decrease in import value of industrial raw materials;
- vii. Increase in number of jobs created.

ACTIVITIES COVERED

- A. *Existing Businesses and Projects* (Brownfield means New/Existing Businesses or Projects Expansion) with potential to immediately transform and catalyse the productive base of the economy.
- B. *New Projects* (Greenfield means New) with equal potential may be considered under the initiative, subject to CBN Management's approval.

You can Apply if you are doing Business in the following areas:

- I *Manufacturing;*
- ii *Agriculture and agro-processing;*
- iii *Extractive industries;*
- iv *Petro-chemicals and Renewable energy;*
- v *Healthcare and pharmaceuticals*
- vi *Logistics services and trade-related infrastructure e.g. cold chain solution, quality assurance infrastructure; and*
- vii *Any other activities as may be prescribed by the CBN.*

LOAN TYPE is divided into 2 (Two):

- i. Long-term loan for acquisition of Plant and Machinery
- ii. Working capital

QUESTIONS AND ANSWERS:

Is there a Loan Tenor and Moratorium? Yes.

- i. *Term loans shall have a maximum tenor of Ten (10) Years depending on the complexity of the project, not exceeding 31st December 2031. Each project tenor shall be determined in relation to its Cash Flow and Life Span of the underlying collateral.*
- ii. *Working capital facility shall have a tenor of One (1) Year with provision for roll over for a maximum of Three (3) Years.*
- iii. *Moratorium: Term loans shall have Two (2) Years moratorium.*
- iv. *The participating financial institution (PFI) shall bear the credit risk.*
- v. *Refinancing of existing facilities allowed under the initiative, subject to Management's approval.*

How much can I Apply for? *Loan amount shall be a maximum of ₦5 Billion per obligor. Any amount above ₦5 Billion shall require the special approval of CBN's Management.*

What is the Interest Rate? *Interest rate under the intervention shall be at not more than 5.0% per annum (all inclusive) up to 28th February 2022, thereafter, interest on the facility shall revert to 9% per annum (all inclusive) effective from 1st March 2022.*

What are the Collateral Requirements? *The collateral acceptable under the intervention facility shall be as may be acceptable by the Participating Financial Institution (PFI) under the Differentiated Cash Reserve Requirement-Real Sector Support Facility (DCRR-RSSF).*

Is there a Repayment mechanism? Yes. Monthly interests on the facility shall be amortised and transferred quarterly with principal repayments to the CBN.

What is the Selection Criteria? Please see Table below:

S/N	KEY AREAS	PARAMETERS	INDICATORS
1.	Production Efficiency and Scalability	Capacity Utilization and Scalability (20)	<ul style="list-style-type: none"> • Historical Financial performance (3 (Three) Years audited report of the Company) (5) • Viability of the Business (5) • Project Innovation (5) • Creditworthiness of Directors (5)
2.	Local Content Capacity	Scale of locally sourced raw materials (20)	<ul style="list-style-type: none"> • >50% of raw material input sourced locally (10) • >80% of the Jobs created should be for Nigerians (10)
3.	Job Creation & Human Capital Development	Job Creation and Capacity Building (20)	<ul style="list-style-type: none"> • Job Creation (10) • Detailed plan for training the workforce with requisite skills to enhance productivity (10)
4.	Operating Sector Relevance	Operating sector potential (20)	<ul style="list-style-type: none"> • Alignment with focal Business Activities (10) • Integration into the Global Value Chain (10)
5.	Contribution to Economic Growth	Impact on key macroeconomic indicators (20)	<ul style="list-style-type: none"> • Contribution to GDP potential (5) • Share of Domestic market (5) • Foreign exchange earning potential (5) • Export value potential (5)

After fulfilling and Submitting the fund Application, what next?

- i. The lending bank shall receive applications and carry out due diligence on applications based on business and credit considerations;*
- ii. Upon approval by the appropriate PFI's Credit Committee, lending bank shall forward applications of their eligible private sector companies to the CBN;*
- iii. The CBN shall screen and finance eligible private sector companies in 100 days, and rolling over every 100 days;*
- iv. Central Bank of Nigeria shall conduct internal review of the applications received to ensure compliance with the stipulated requirements for participation under the initiative*
- v. The CBN shall release the approved sum to the PFI for onward disbursement to the selected private sector companies;*
- vi. The successful beneficiaries would be published in National Dailies for Nigerians to verify and confirm with details of facility granted, operating sector, manufacturing activities financed, and PFI.*

Who does the Verification and Monitoring?

Projects financed under the initiative shall be subject to verification and monitoring during the loan period by the CBN and PFI.

What happens when there is Discontinuation of Credit Facility?

In the event that the initiative is discontinued, the PFI shall return the undisbursed fund to the CBN, within 5 (five) days of the discontinuation.

Who is in-charge of Dispute Resolution? CBN. All disputes shall be resolved in line with the Consumer Protection Regulations of the Central Bank of Nigeria.

How are Infractions handled?

The infractions and sanctions, stipulated in the RSSF guidelines, shall be applicable under this intervention facility.

When is the Exit Date?

The initiative shall be operated in the first instance for a period not exceeding 31st December 2031 depending on the complexity of the project.

Who is in-charge of Management of the initiative? CBN. *The initiative shall be managed by the Development Finance Department of the Central Bank of Nigeria.*

a. The CBN reserves the right to reject an application from any applicants that does not meet the requirements of the Guidelines.

b. The CBN may amend this Guidelines from time to time and may waive any part of this Guidelines upon the approval of the Governor.

100 for 100 REQUIREMENTS:

a. Certified true copies of company registration documents evidencing the incorporation of the Company with the Corporate Affairs Commission (CAC);

b. Three (3) Years Audited Financials including the latest management account of company;

c. Evidence of creditworthiness of the company, its promoters and Directors;

d. At least Two (2) Credit Reports of the company and the Directors;

e. Business plan of the underlying project for which the facility is to be applied;

f. Detailed status report on project's capacity utilisation, production output, productivity/efficiency level, employment level, export capacity and value creation; and

g. Projected post-financing economic benefit of project - increase in capacity utilisation, production output, productivity/efficiency level, employment level, export capacity and value creation after financing.

RESPONSIBILITIES OF A FUND APPLICANT (OBLIGOR)

The Obligor shall:

i. Submit application to its PFIs, within the advertised deadline for submission of applications with complete documentation, as may be stipulated for participation under the initiative

ii. Notify CBN of submitted applications via a dedicated online portal (<https://100for100ppp.ng>) for tracking and monitoring of application status;

iii. Ensure prudent utilisation of facility for the purpose for which it was granted;

iv. Insure projects financed under the initiative;

v. Keep up-to-date records of the enterprise's activities under the intervention;

vi. Undertake to allow unrestricted access to the project and records by the CBN and PFI;

vii. Repay the facility in accordance with the approved repayment schedule; and

viii. Comply with the provisions of the Guidelines.

2. RT200 NON-OIL EXPORT PROCEEDS REPATRIATION REBATE SCHEME (RT200 Programme)

The main participants of this Rebate Scheme are Non-Oil Exporters.

The main **OBJECTIVES** are to:

a.) Enhance Foreign Exchange (FX) inflow.

b.) Ensure stability and sustainability of FX inflows.

c.) Support export-oriented companies to expand their export operations and capabilities.

d.) Ensure stability and sustainability of FX inflows.

e.) Support export-oriented companies to expand their export operations and capabilities.

QUESTIONS AND ANSWERS

Who can Benefit from this Incentive? Non-Oil Exporters

1. *Exporters of Finished and Semi-Finished goods; and*

2. *Where repatriated export proceeds are sold at the Investors' & Exporters' Window (I&E).*

What are the transactions that qualify Non-Oil Exporters for Incentives under the Rebate Scheme?

a.) *Export of Finished and Semi-Finished goods wholly or partly processed or manufactured in Nigeria, except otherwise stated by the CBN.*

b.) *Export of Goods and Services (I.T and Creative Businesses) that are permissible and excluded under existing export prohibition list.*

- c.) Completion of e-Form NXP.
- d.) Registration with Corporate Affairs Commission (CAC) and Nigeria Export Promotion Council (NEPC).
- e.) Sale of repatriated export proceeds at the I & E Window.
- f.) Notwithstanding when the export process was initiated, the exporter will qualify for the rebate provided the exporter meets the criteria.

How does the payment of incentives work?

a.) The Scheme shall pay:

- (i) ₦65 for every US\$1 repatriated and sold at the I & E Window to Authorized Debit Banks (ADB) for other third-party use.
- (ii) ₦35 for every US\$1 repatriated and sold into I&E for own use on eligible transactions only. However, the spread should not be above 10 Kobo.

b.) Payment of the incentive shall be made on quarterly basis.

The accounts of exporters that qualify for rebates shall be created latest 1 (One) Week after the end of the quarter.

What are the APPLICATION PROCEDURES?

1. Submission of Requests

a) Submission of Requests shall be made through the Authorized Dealer Bank (ADB) where the e-Form NXP was established. It shall be the responsibility of the ADB to authenticate all documents submitted for rebates.

2. Provide required Documents

Each request for incentive is to be accompanied by the following documents:

- a) Written request from the Exporter.
- b) Completed CBN Application Form.
- c) Documentation requirements for Exports as stipulated in the FX Manual.
- d) Evidence of repatriation and sale of export proceeds at the I&E Window.
- e) Any other document(s) that may be required by the CBN.

3. Processing of Request for Incentive

- a) The ADB shall process all Applications received to confirm the completeness of the documentation and eligibility.
- b) Where complete, the ADB shall forward the Application to the Director, Trade & Exchange Department, CBN within 5 (Five) Working days, after communication of the Export Proceeds Sale Transaction at I&E Window.

4. Approval Process

Director, Trade and Exchange Department of the CBN processes the Applications.

Is there Monitoring and Evaluation of the Disbursements of Incentives? Yes.

Monitoring and Evaluation of disbursements to eligible Exporters:

- a) Routine monitoring of disbursements to eligible exporters shall be conducted by the CBN at the ADBs.
- b) Any observed infractions shall be sanctioned appropriately in line with CBN Regulations.

Can a Participating Non-Oil Exporter face Infractions and Sanctions? Yes.

Penalty for Defaults are:

- a) The CBN seizes this opportunity to seek the support of the ADBs to ensure the success of this Scheme, Banks are therefore expected to show full understanding about both the real and perceived objectives of this Circular as any attempts to circumvent the intent of the Scheme shall result in the suspension of the FOREX dealership license of the ADB for 24 Months.
- b) Any Exporter that presents fraudulent document(s) or tries to undermine this Scheme shall be banned from accessing the incentive for 24 Months and all accounts shall be placed on PND for the same period.

RESPONSIBILITIES OF PARTICIPATING EXPORTERS (NON-OIL EXPORTERS):

- a) Present eligible requests to their ADBs for necessary action.
- b) Render periodic returns in prescribed formats as may be specified by the CBN from time-to-time.
- c) Comply with the Operating Guidelines of the Scheme.